SecurityCoverage A Solution Providers Guide to MPROVING HELP DESK HELP PORT SUPPORT

Current SUPPORT 87%



of consumers have stopped doing

business with a company because of bad customer service.1

A dissatisfied customer

will tell between

people about their experience. Around 13% of them will tell

more than 20.2



other customers remain silent.2

It takes

positive experiences to make up for one unresolved negative experience.3



9/10 consumers expect to receive a consistent experience over multiple contact channels.4

42

a company after



higher expectations for customer service now than they did just one year ago.5

of consumers have

LOYAL CUSTOMERS ARE

more likely to repurchase from you.7

First Call Resolution

SECURITOR

more likely to

forgive you as

a business.7

more likely to

try a new

offering.7

Quality Assurance

scores of

refer you.7

Security Coverage®

Our expansive knowledge base is updated regularly to cover a large array of devices. We diligently document partner processes and special needs to ensure the best possible service. **DSL Modems** Fiber Devices Remotes

Average Handle

Time less than

COMPREHENSIVE KNOWLEDGE BASE

Supported

Cable Modems Supported

Supported

Supported

Digital Cable Boxes

CALL US TODAY TO SEE HOW WE CAN HELP **SUPPORT YOUR CUSTOMERS:**

Supported

IPTV Boxes Supported

1-877-725-4839

SOURCES

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www.securitycoverage.com

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6) Zendesk - https://www.zendesk.com/resources/customer-service-and-lifetime-customer-value/

2) Customer Service Manager (White House) - http://www.customerservicemanager.com/customer-service-facts/ 3) "Understanding Customers" by Ruby Newell-Legner - https://www.helpscout.net/75-customer-service-facts-quotes-statistics/

7) Temkin Group - https://experiencematters.wordpress.com/category/roi-of-customer-experience/ SecurityCoverage

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